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I'm gonna read and summarize Apple's proposed App Store settlement on a class-action lawsuit (not Epic).

Source docs: Apple's Press Release apple.com/newsroom/2021/...

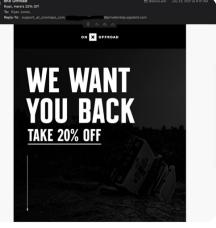
Proposed Settlement to Judge PDF s3.documentcloud.org/documents/2104...

1. Apple's press release says "clarifies", not "changes". 🤥

This part \*sounds\* like Apps can use non-App-Store purchase options – but no. It just says Apps can email offers to the customers.

Like this example email. That's literally all this says.

The agreement clarifies outside of their iOS app subscriptions, in-app p assist qualifying US dev Apple's longstanding ef marketplace for users a



2. Second sentence: Apple is gonna add more price points. 🍟 OK.

So instead of \$39.99, \$44.99, \$49.99. It'll be \$39.99, \$40.99, \$41.99, \$42.99... \$999.99.

Literally that's exactly what will happen.

The agreement clarifies that develop outside of their iOS app; expands th subscriptions, in-app purchases, an assist qualifying US developers. The Apple's longstanding efforts to evolv marketplace for users and develope

3. And final substantive sentence from Apple's press release, they're gonna establish a "fund to assist qualifying US developers".

OK so that's basically just for self "punishment". \$100M

Also... pretty sure that's so the class action lawyers can a healthy cut. 🙄

> The agreement clarifies that develop outside of their iOS app; expands th subscriptions, in-app purchases, an assist qualifying US developers. The Apple's longstanding efforts to evolv marketplace for users and develope

4. Agree to maintain the small business program for 3 years... pretty sure that's BAD.

We want them to edit it to match Google's: first \$1M is 15% fee, period.

> In a validation of the App Store the developers agreed to main least the next three years. Busi continue to benefit from the re the App Store's standard comr payments.

5. App Store search will rank things exactly as you'd expect they would and Apple promises they won't take a spiffs or play favorites.

Yay 🍟

 App Store Search has always apps they're looking for. At the its Search results will continue downloads, star ratings, text re agreement will keep the curre the next three years.

6. Apps can:

- ask for a user's email
- and if they check a box to receive offers

- then app can email an offer, but not show it in the app

📲 ... as an exercise, imagine if that WASN'T allowed: you are not allowed to email offers to customers. Ha

> To give developers even more f clarifying that developers can u information about payment me developers will not pay Apple a outside of their app or the App communication and have the ri

(6b. Yes, other devs, I'm aware of how it's currently written, this is to illustrate the point.)

7. OK so that was Apple's press release.

- all clarifications, no changes

- Apps can email their users with offers (duh?) - Small Business Program (that we wish would improve) not change for 3 years

- pay devs \$100M (voluntary self punishment)

HUGE nothing-burger so far.

8. On to the actual legal settlement, which I expect to say nothing.

So far this is a huge huge huge win for Apple. Nothing changed.

9. I dunno how much more of this I can stand...

About 20% of this is true... and nothing

chang	ged	
13	The proposed Settlement establishes a \$100 million non-reversionary monetary fund fron	
14	which Settlement Class members will receive direct distributions. Individual Settlement Class	
15	Members will receive a minimum payment of \$250; higher payments will be tiered based on	
16	historic proceeds, with the highest minimum payment tier providing \$30,000. The Settlement als	
17	contains valuable structural relief. It acknowledges (properly) that this lawsuit was one driver	
18	behind Apple's 2021 launch of its Small Business Program, under which small developers qualif	
19	for a lower 15 percent commission rate. Under the Settlement, Apple has committed to maintain	
20	the Small Business Program's 15 percent rate for at least another three years. Apple has also	
21	committed to revise its "anti-steering" Guidelines to permit app developers to communicate	
22	directly with their customers regarding alternative payment options. Apple has further agreed to	
23	institute and maintain a range of structural reforms that will enable developers to better create,	
24	distribute, and monetize their apps. These structural reforms are valuable. Developer Plaintiffs	
25	conservatively estimate that the Small Business Program element of the Settlement alone adds at	
26	least \$35.44 million in value.	

10. Devs who make a claim will get this much. But triple it, because they only expect 35% claimant rate.

And Girls Who Code gets the leftovers, nice.

PROCEEDS TIER	PERCENTAGE OF SETTLEMENT CLA	
\$0.01 to \$100	51%	
\$100.01 to \$1,000.00	23%	
\$1000.01 to \$5,000.00	11%	
\$5,000.01 to \$10,000.00	4%	
\$10,000.01 to \$50,000.00	6%	
\$50,000.01 to \$100,000.00	2%	
\$100,000.01 to \$250,000.00	2%	
\$250,000.01 to \$500,000.00	1%	
\$500,000.01 to \$1,000,000.00	1%	
Over \$1,000,000.00	1%	

The Set Members (for e Code, a nonpro

11. I guuuuuess this says that only the 15% rate must stay. They could remove the \$1M limit to qualify for example?

## Under the Settlement, developers enrolled in See id. at § 5.1.1. Thi

12. Ok this is legit news.

The small app program "costs" Apple \$59M/yr. Reminder: They make \$10B/yr from apps. 🥩 That's 0.59%.

> business planning value." C Economides estimates that the maintain its 15% tier, will sa Section IV.A.3.

13. Sounds like the new price points will be added at the low end? So lots of random prices like \$2.19 or \$1.69.

A at § 5.1.4. This enhanced pricing freedom w their prices to compete and enhance revenues. \$2.99 and, under the current pricing tiers, can a increments, which constitutes a "huge price jur Cameron believes that greater pricing flexibilit compete and "adjust prices in the market." Id.

14. App Review will change nothing.

Alllrighty.

App Review. iOS developers have expresse are not always applied fairly or in a consistent mann new content for its website alerting developers to an developer who "believes that there has been unfair t

U.S. developer's apps, or in-app products, or update will be required under the Settlement to maintain thi least three years. See id. This is an important comn

15. The lawyers want it on the record that they got lots of money for Apps (and should be paid a small fee of that money, of course).

Developer Plaintiffs recognize that this litigation may not be solely responsibl Small Business Program. Apple has cited two other contributing factors-the Corona desire to propel innovation by small developers. See Berman Decl., Ex. A at § 2.3. V litigation equal to these other factors would be reasonable, but even assuming the litig a lesser role, it still conferred millions of additional dollars on the Class. For example litigation was 20 percent responsible for the Small Business Program, that would mea litigation delivered an additional \$35.44 million to the Settlement Class (\$177.2m x .2 Combining that amount with the \$100 million Small Developer Assistance Fund yield million, which represents between 41.2 and 46.9 percent of the Settlement Class's sin That is a remarkable recovery, and it does not even account for the other valuable stru reforms Apple has agreed to implement.

16. Annnd there it is: The lawyers will get paid OUT OF THE SMALL DEVELOPERS ASSISTANCE FUND.

\$30M of \$100M of the SMALL DEVELOPERS ASSISTANCE fund goes to the lawyers. 🤣 😂 😭 I can't. This is just too good.

## **Counsel Will Request Reasonable** e. of Costs.

When it comes time to evaluate the adequacy of th looks to the potentially requested attorney's fees. See Fed. Procedural Guidance at § 6. Here, the Settlement Agreem will be paid from the Small Developer Assistance Fund. Plaintiffs will make a request for attorneys' fees of up to § of this request. See Weisbrot Decl. Exs. B, C, & D.

17. LOL, then 4 pages of reasons why the lawyers think they should get \$30M.

A.1	be award of \$50 million, which again is the manimum amount plaintiffs will request,
represents	M percent of the Small Developer Assistance Fund. Even if one were to look solely at
this moment	ary relief, such a request would be reasonable. When applying the percentage of the
fund meth-	od, the North Circuit has established a benchmark percentage of 25 percent to be used as
the "visitio	g print" for analysis. In sy Online DFD-Rontal Antiruse Ling , 779 F 36 834, 948, 955
(98 Cir. 2	015). "That percentage amount can then be adjusted upward or downward depending or
the circum	stances of the case." de Mira v. Neartland Eng 7 Serv. LLC, 2014 WL 1424242, at *1
(N.D. Cal.	Mar. 13, 2014). Courts in this district have recognized that "in most common fland
cess, the	award encount the benchmark." Id. (quoting In sy Onenimics Techs, Inc., 539 F. Supp
24 1006, 1	047 (N.D. Cal. 2008)). Indeed, federal sours in this district and across the country
continuity a	ward class counsel fors oppivalent to, and often exceeding, 30 percent of the common
fund," inc	lading in so-called "megafand" cases, even where the common fand exceeds 100 millio
dollars."	Recordly, in the 2018 Antimut Annual Report, Professor Joshua Davis found that amon

18. The end. What a joke.

No rule changes, just clarifications. And \$70M self-punishment (0.5% of one year's app store profits).

The media coverage of this is exhausting. Their incentive for clickbait is cancerous to society.

19. For the record, what I want \*for the ecosystem\*.

- Apple to act quick, courts will f us all
- 15/20%
- no conquesting
- no sideloading
- no alt payments
- can't link to payments, can mention
- "report fraud" button
- punishment for rule breaking
- universal paywall



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